

# **Class 8 - Medicaid**

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Spring 2018

# If you only get one thing . . .

Medicare	Medicaid
Run by federal government	Run by states
Funded only by federal government	Funded jointly by states and feds
Covers seniors, people with disabilities	Historically covers children, parents, low-income seniors, people with disabilities
	Now states can cover low income adults without children
No income exclusion	Income qualifications
Coverage set by fed.s	Coverage set by states

# What is Medicaid?

- Largest coverage program in US, CT
  - 74.4 million Americans
  - Up 29% from October 2013 due to ObamaCare
  - About 750,000 in CT total
- State/federal partnership
  - Fed.s give general guidance
    - limited oversight
  - States operate programs
    - set eligibility levels
    - provider payment rates
  - Fed.s reimburse states for half or more of the costs
- Comprehensive benefit package
- Critical safety net support
- Critical state revenue source

# What is covered?

- Required for states to include:
  - Inpatient and outpatient hospital care
  - Physician, clinic, other practitioner care
  - Labs, X rays
  - EPSDT screening
  - Family planning services
  - Nursing facility and home health care
- Optional:
  - Prescription drugs
  - Dental care
  - DME

# CT Medicaid covers

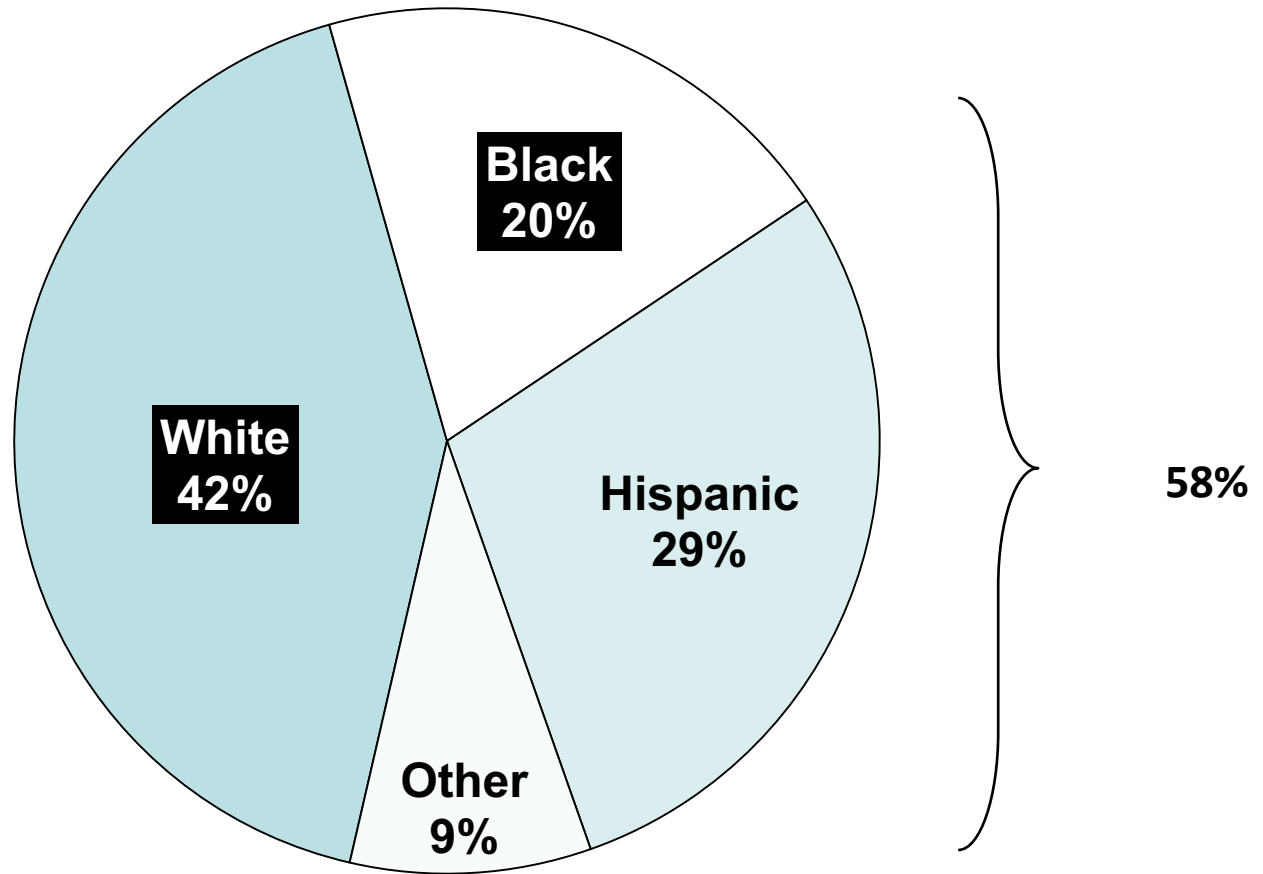
Covers all medically necessary services for children

Hospital care	Outpatient care
Preventive care	Skilled nursing facility
Hospice	Home health care
Transportation	Prescriptions
Family planning	Dental
Vision	Behavioral health

# Who is covered?

- Covers mainly – no change with ACA
  - Low income children and their parents
  - Slightly higher income pregnant women
  - Low income elderly – secondary after Medicare
  - Low income people with disabilities
- Really two programs
- Only covers citizens and some legal immigrants
- Before ACA, childless adults covered in state funded SAGA plan but at lower income level
- Now about 750,000 state residents
  - One in five state residents
  - 46% of births in CT

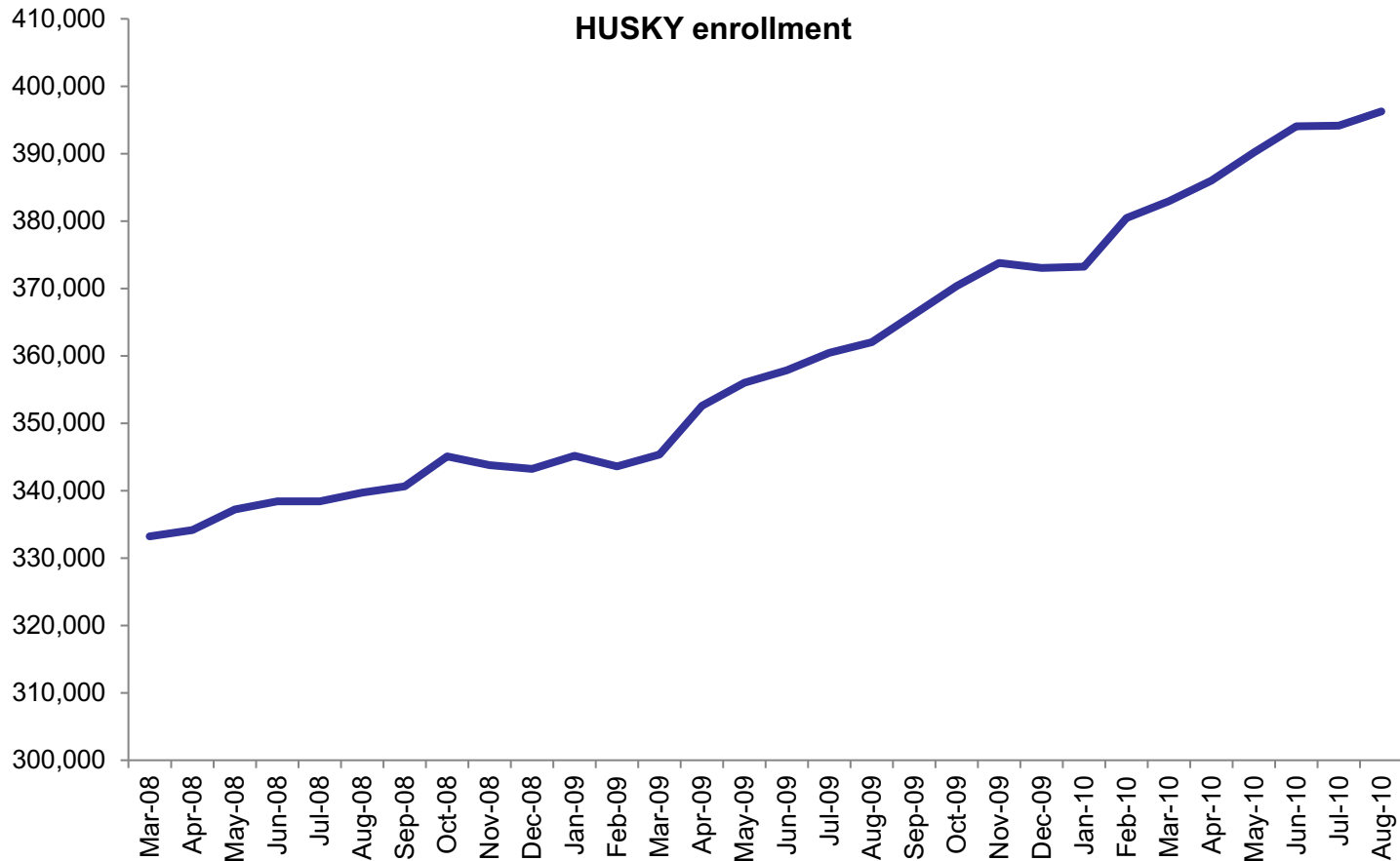
# Medicaid Enrollees by Race/ Ethnicity, 2011



**Total Medicaid Enrollees: 47.0 Million**

Includes nonelderly individuals 0-64. Other includes Asian/Pacific Islander, American Indian/Alaska Native, and two or more races.  
Source: Urban Institute and KCMU estimates based on the Census Bureau's March 2012 Current Population Survey Annual Social and Economic Supplement.

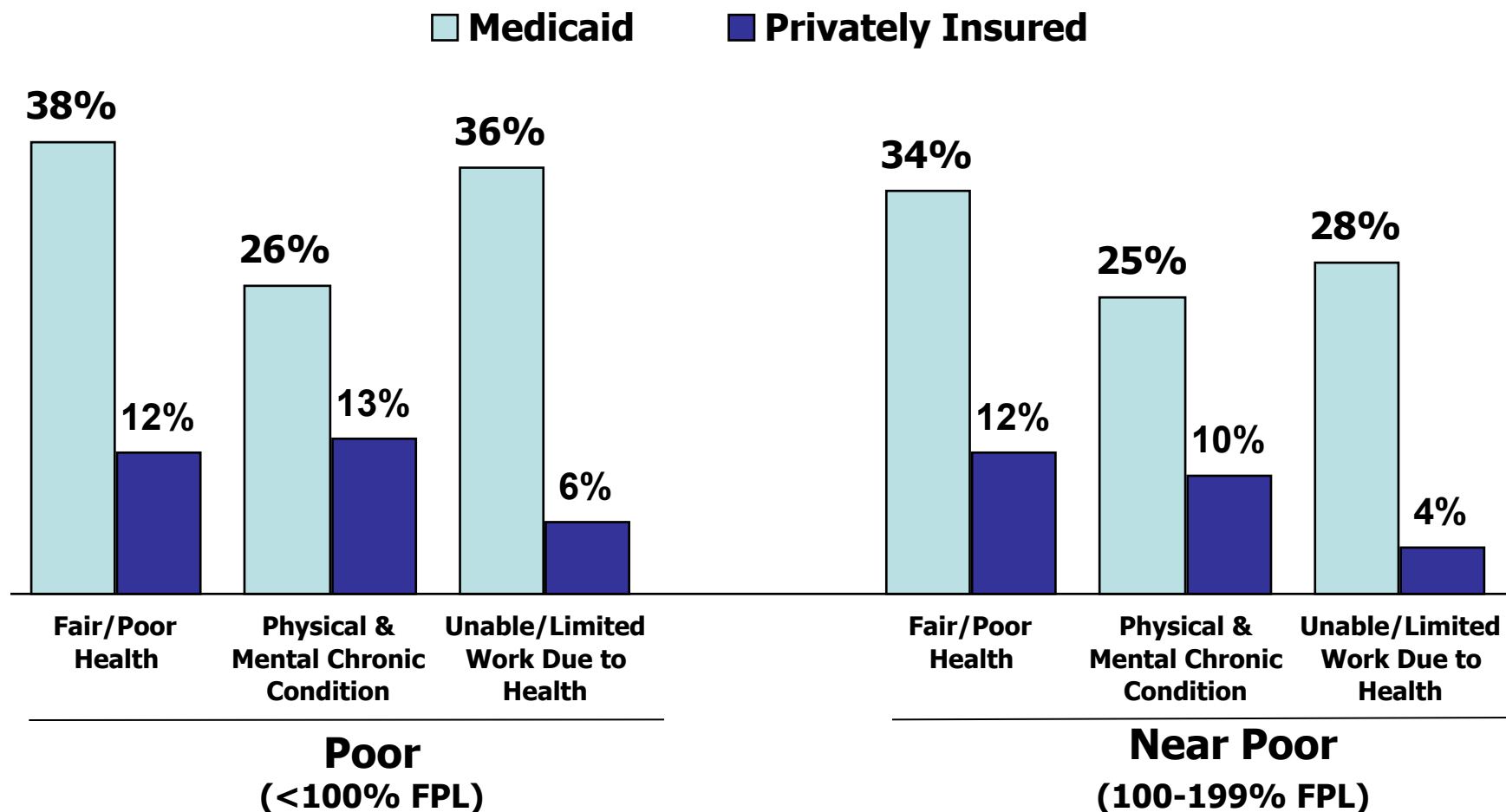
# HUSKY enrollment in the recession



Source: ACS monthly enrollment reports



# Medicaid Enrollees are Sicker and More Disabled Than the Privately-Insured

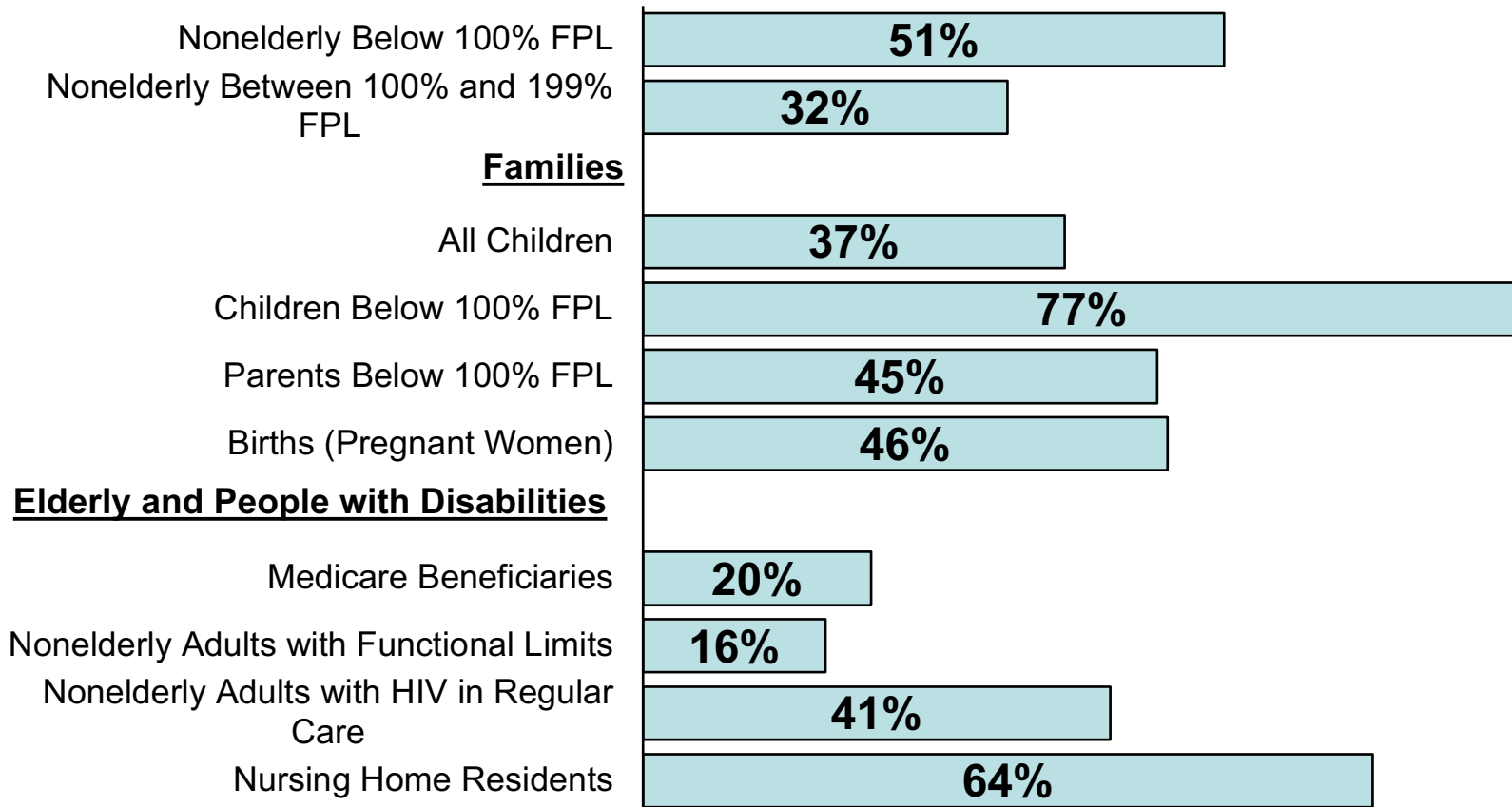


Note: Adults 19-64.

SOURCE: KCMU analysis of MEPS 3-year pooled data, 2004-2006.

# Medicaid's role for selected populations.

## Percent with Medicaid Coverage



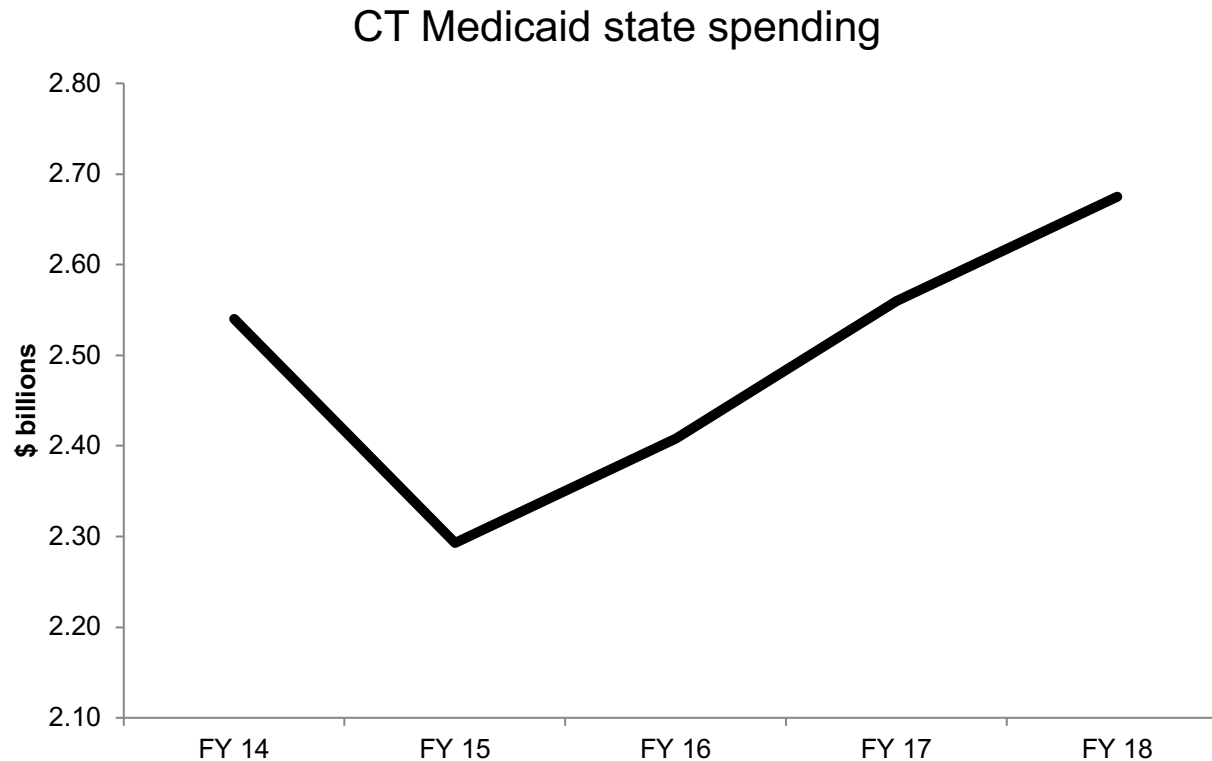
NOTE: FPL-- Federal Poverty Level. The FPL was \$19,530 for a family of three in 2013.

SOURCES: Kaiser Commission on Medicaid and the Uninsured (KCMU) and Urban Institute analysis of 2013 CPS/ASEC Supplement; Birth data - Maternal and Child Health Update, National Governors Association, 2012; Medicare data - Medicare Payment Advisory Commission, *Data Book: Beneficiaries Dually Eligible for Medicare and Medicaid* (January 2015), 2010 data; Functional Limitations - KCMU Analysis of 2012 NHIS data; Nonelderly with HIV - 2009 CDC MMP; Nursing Home Residents - 2012 OSCAR data.

# Funding

- State funds, but reimbursed at 59% by fed.s for CT
  - Other states get more
  - Rate varies by state, over time, always at least 50%
  - ACA gave states 100% funding for new eligibles for first 3 years, now slowly lowering to 90%
  - ACA raised PCP rates to Medicare levels for 3 years, ended in 2015
- Counter cyclical funding
  - Need highest when revenues (taxes) dip
- Spending growth per person stable now in CT
- But less expensive per person than private insurance

# CT Medicaid future funding



Source: OPM, Governor's Budget proposal, 2014

# Where the money goes

- Medicaid is a large part of the health care market and financing system
  - 16% of all US health care spending
- 71% to acute care, one fourth to long term care
  - 44.4% to long term care in CT, 5<sup>th</sup> highest in US
- Medicaid is primary payer of nursing home care in US

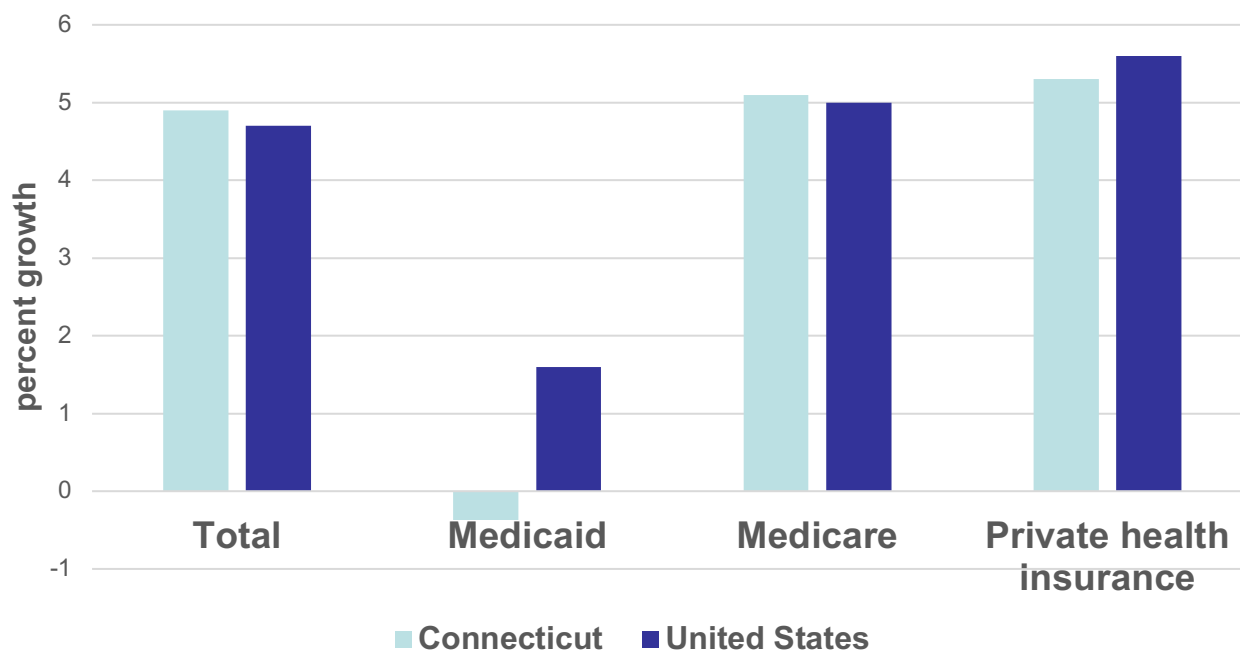
# spending

- Two groups of enrollees vary significantly in spending
- Rates paid to providers low but vary across states
- CT is among more generous states
  - CT provider rates are 76% of Medicare
  - 13<sup>th</sup> highest rates in US
- Critical funder of safety net services
- Community health centers paid higher rates than private practices

# Per capita spending, average annual growth 2001 to 2014

## Key Findings

Connecticut Medicaid per person spending from 2001 through 2014 decreased while nationally costs have risen



# State rank

Per capita – 2014

Average annual growth – 1991 to 2014

	Total, per capita	Avg annual growth	Medicaid, per capita	Avg annual growth	Medicare, per capita	Avg annual growth
highest	District of Columbia	Alaska	North Dakota	Missouri	New Jersey	Nebraska
	Alaska	Vermont	Alaska	Mississippi	Florida	South Carolina
	Massachusetts	New Hampshire	Rhode Island	Rhode Island	New York	North Dakota
	Delaware	Maine	New York	Pennsylvania	Maryland	South Dakota
	Vermont	Wyoming	Missouri	Kentucky	<b>Connecticut</b>	Idaho
	<b>Connecticut</b>	North Dakota	Pennsylvania	Arizona	Massachusetts	Indiana
	North Dakota	West Virginia	Montana	California	Texas	Texas
	New York	Delaware	Minnesota	Tennessee	California	Minnesota
	New Hampshire	Idaho	New Hampshire	Alaska	District of Columbia	North Carolina
	Rhode Island	Mississippi	District of Columbia	Vermont	Louisiana	Iowa
	Maine	Indiana	Massachusetts	Wyoming	Delaware	Maine
	West Virginia	Oregon	Indiana	Texas	Michigan	New Jersey
	Pennsylvania	Wisconsin	<b>Connecticut</b>	West Virginia	Pennsylvania	Utah
	South Dakota	Wisconsin	New Jersey	Montana	Illinois	Vermont
	Minnesota	Idaho	Nebraska	Alabama	Ohio	Wisconsin
	New Jersey	Idaho	Vermont	Illinois	Mississippi	Mississippi
	Ohio	Minnesota	Wyoming	Nebraska	United States	New Hampshire
	Wisconsin	Ohio	Maryland	Virginia	Rhode Island	Oklahoma
	Maryland	Alaska	Virginia	Michigan	Nevada	West Virginia
	Nebraska	Maine	Texas	North Carolina	<b>Connecticut</b>	
	Wyoming	Idaho	North Carolina	Colorado	Indiana	Kansas
	Indiana	New Mexico	Oregon	Maine	Missouri	Ohio
	Illinois	New Mexico	Colorado	United States	Georgia	Florida
	Montana	South Carolina	Idaho	Oklahoma	Kentucky	Illinois
	Iowa	South Carolina	Wisconsin	Idaho	South Carolina	Missouri
	Missouri	Idaho	South Dakota	Hawaii	West Virginia	Oregon
	Florida	Idaho	Kentucky	Arkansas	Alabama	Rhode Island
	Michigan	Iowa	Ohio	Maryland	North Carolina	Wyoming
	United States	Washington	Delaware	North Dakota	Kansas	United States
	Oregon	Idaho	United States	Wisconsin	Arizona	Michigan
	Kentucky	New York	Kansas	Georgia	Nebraska	Nevada
	Washington	Pennsylvania	Iowa	Kansas	Minnesota	New Mexico
	Louisiana	United States	Mississippi	Louisiana	Virginia	New York
	Kansas	<b>Connecticut</b>			Wisconsin	Virginia
	Mississippi	Idaho	West Virginia	Massachusetts	Arkansas	Montana
	Oklahoma	Michigan	Oklahoma	Minnesota	North Dakota	Colorado
	Virginia	New Jersey	Louisiana	District of Columbia	New Hampshire	Hawaii
	California	Utah	Arkansas	Florida	Maine	Tennessee
	Arkansas	Kansas	Hawaii	New Mexico	Iowa	Alabama
	Tennessee	Idaho	Michigan	Delaware	South Dakota	Arkansas
	South Carolina	Idaho	Washington	Idaho	Alaska	California
	Hawaii	Texas	Tennessee	New Hampshire	Colorado	Maryland
	Alabama	Alaska	Utah	Utah	Vermont	Massachusetts
	North Carolina	California	South Carolina	Arizona	Wyoming	Delaware
	New Mexico	Idaho	Nevada	Washington	Washington	Georgia
	Texas	Idaho	New Mexico	Oregon	Idaho	Louisiana
	Idaho	Colorado	California	New York	New Mexico	Washington
	Colorado	Florida	Georgia	South Carolina	Hawaii	Alaska
	Nevada	Arizona	Alabama	South Dakota	Montana	District of Columbia
	Georgia	Idaho	Illinois	Nevada	Pennsylvania	
lowest	Utah	District of Columbia				

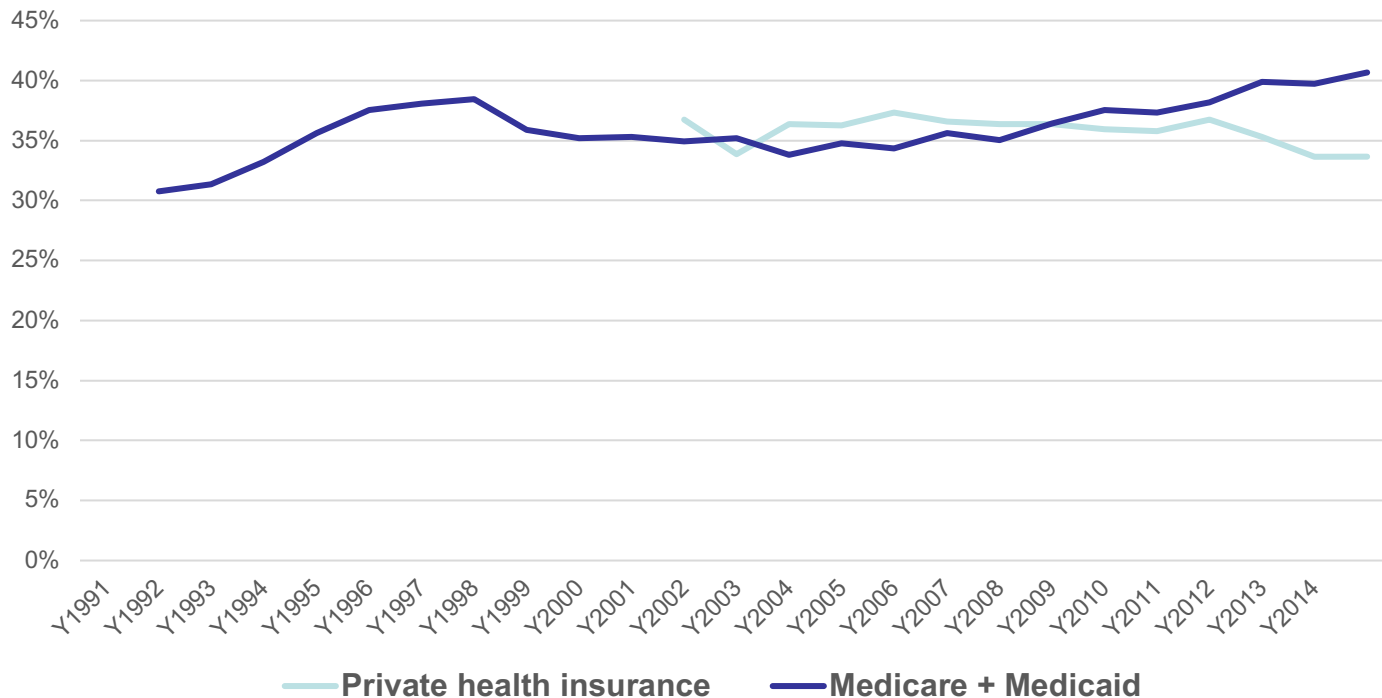
## Key Findings

While Connecticut's relative per capita health care costs are high among states, the rate of growth is much lower, particularly for Medicaid



# Share of total Connecticut health spending

Medicare + Medicaid, Private health insurance



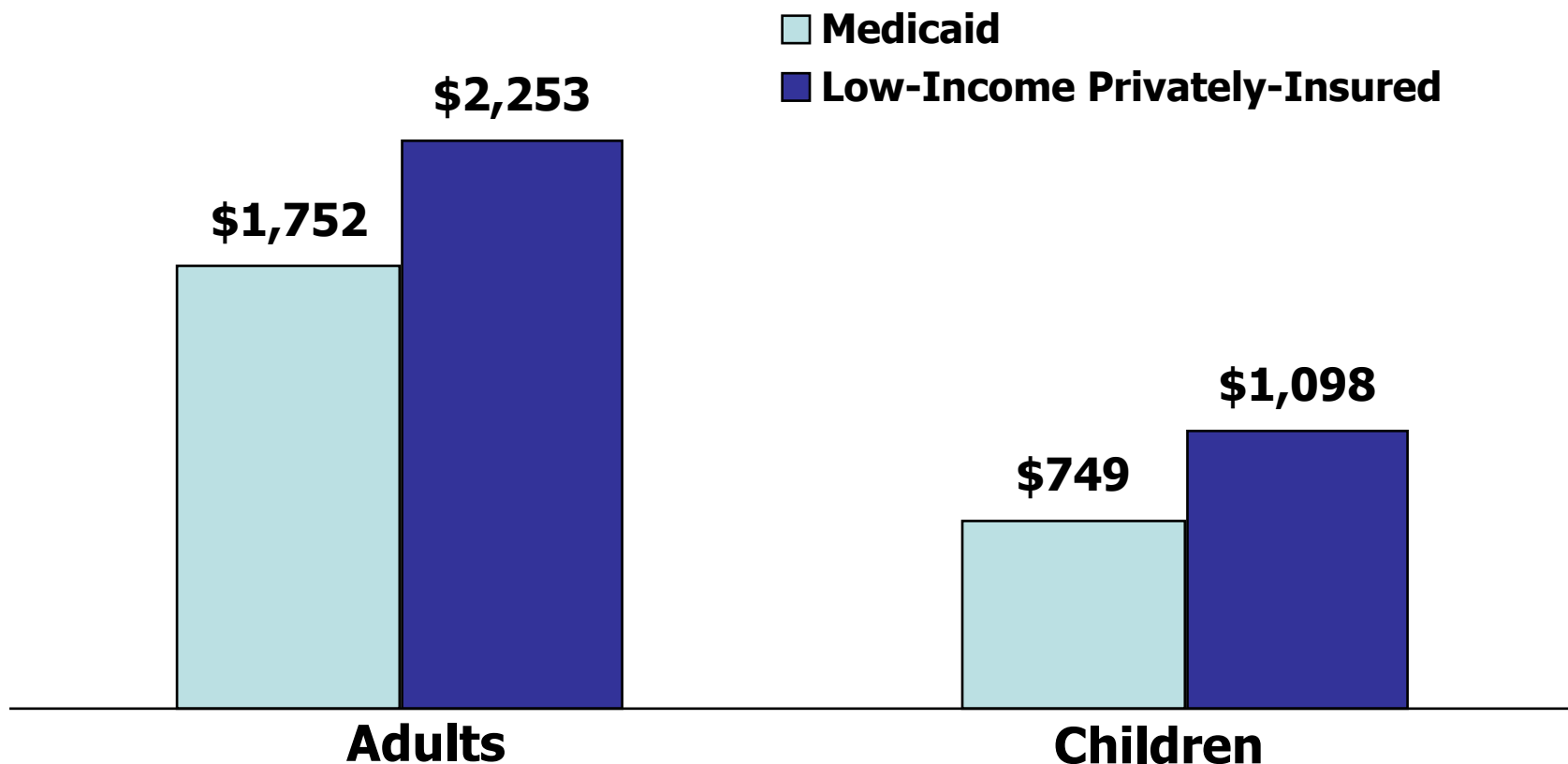
## Key Findings

In 2009, public coverage programs' share of total CT health spending began to outpace private insurance

And that gap is growing

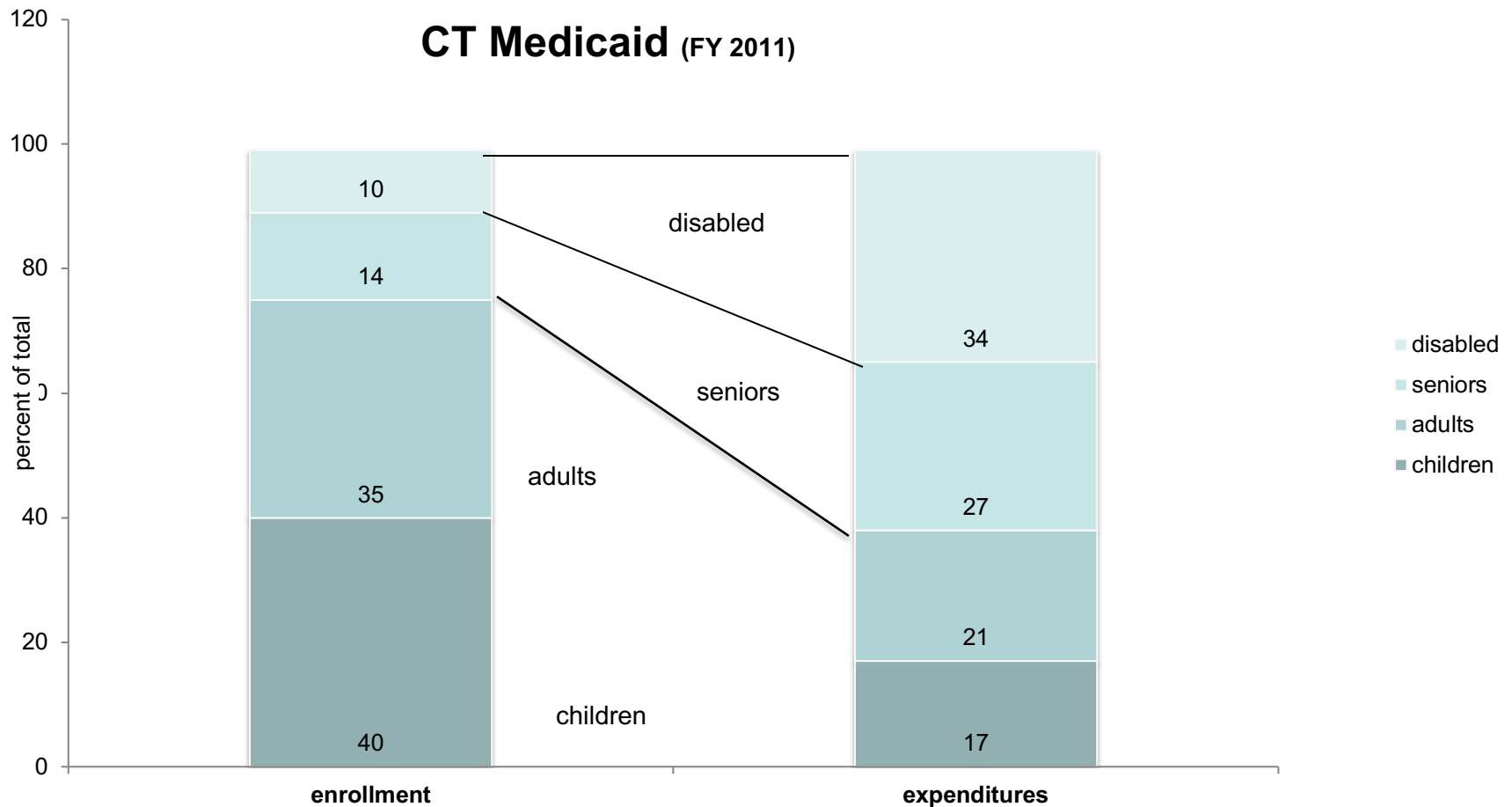
# Per Capita Spending For Medicaid Enrollees vs. Low-Income Privately-Insured

Samples adjusted for health differences



SOURCE: Hadley and Holahan, "Is Health Care Spending Higher under Medicaid or Private Insurance?" *Inquiry*, Winter 2003/2004.

# Enrollment vs. expenditure



Source: Kaiser State Health Facts Online, 10/2016

# HUSKY was a deeply troubled program pre-2012

- Tax break to HMOs on commercial rates to pay them more than CMS allows
- 24% rate increase in 2009
- \$50 million overpayments to HMOs
- HUSKY Part B families paying \$323 extra each year in profits to HMOs
  - 1,279 children left program in 2009 unable to pay premiums
- HMO medical loss ratios as low as 62%
  - Would not be allowed under federal law now
- Secret shoppers could only get appointments with one in five providers listed in HMO panels
- Very low provider participation, lower than states with worse fee schedules

# Few providers participated in CT Medicaid

- Only about half of CT physicians participated before 2012
  - Lower than most states incl states with lower payment rates
- Increase in rates 2008 —→ no impact on participation
- Need to improve operations, provider relations, payment processes, communications, information for patients, recruit more physicians, and payment rates
- Recommendations from successful states
- DSS has largely fixed the problems

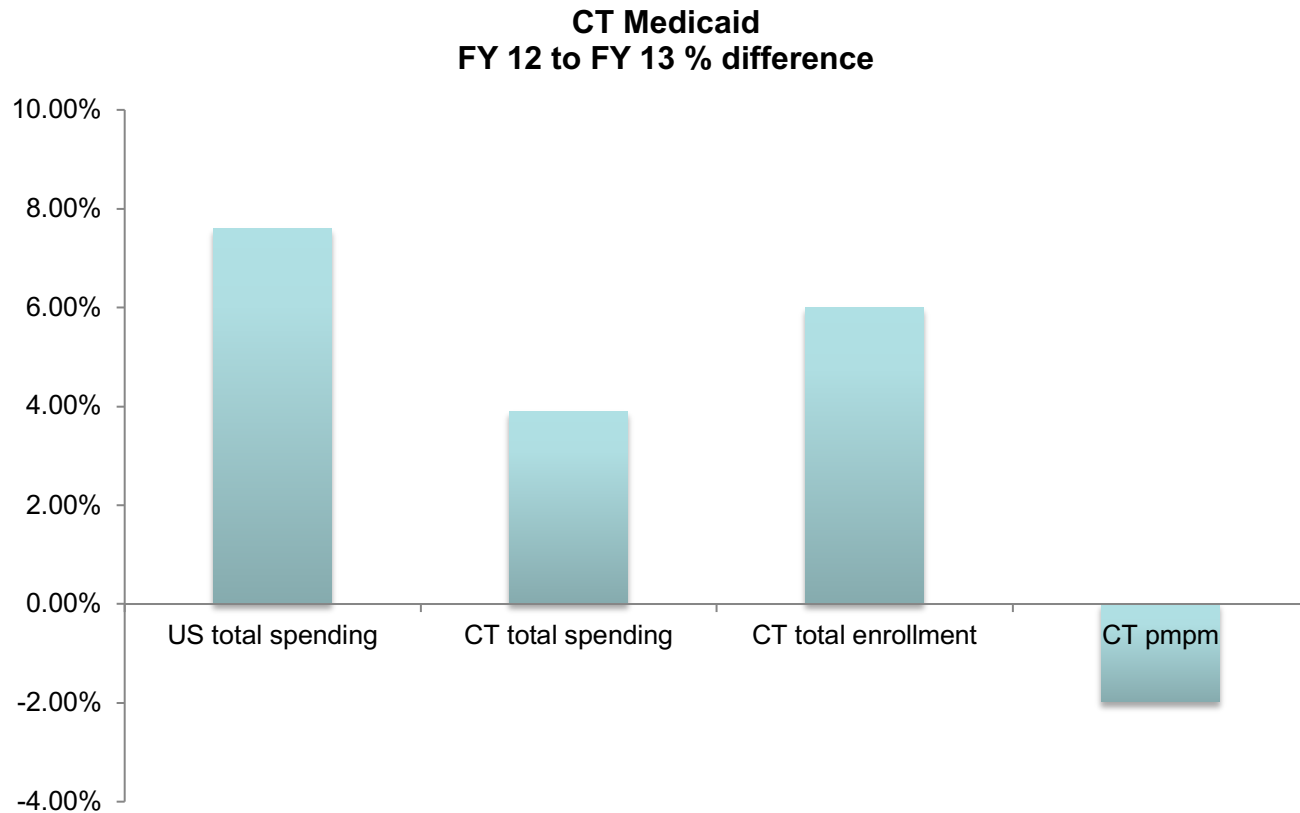
# Changed payment model

- CT used capitated insurers to run the program from 1996 to 2012
- New model uses PCMHs administered by an ASO
- Quality up
- 32% more providers participating in first year
  - Still rising, up 7.2% over last year
- Better data for accountability and planning
- Per person costs down 1.9% annually

# Changed payment model

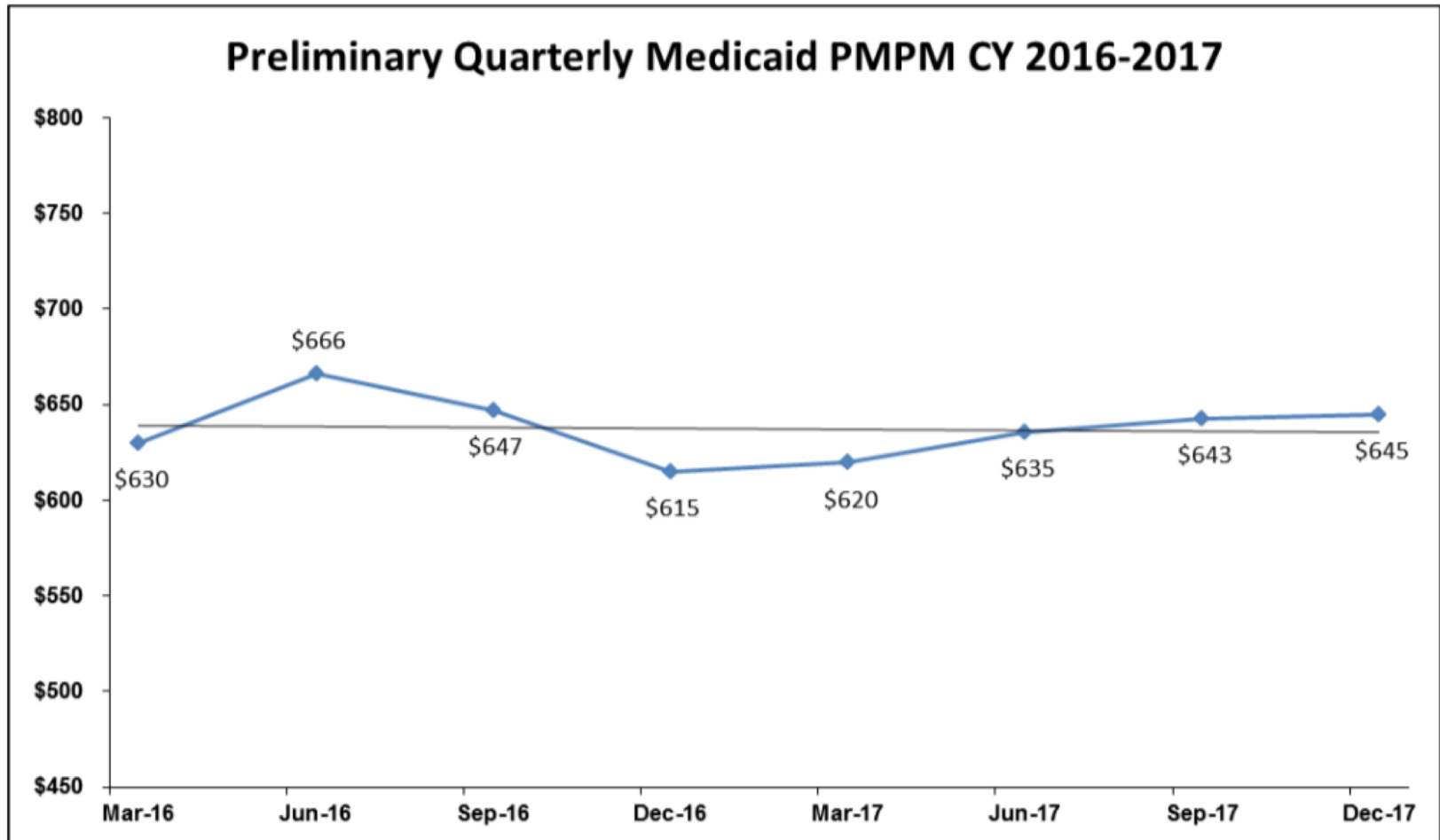
- 92% of adults and 96% of children can get immediate care when needed
- 93% of adults and 98% of children report positive experiences with the program
- ED visit, hospital admission rates down
- Secret shopper survey – now can get appt with 64% of providers
  - Only 14% told availability based on Medicaid
  - Only 7% felt unwelcome/discouraged from making appt

# Since switch to ASO

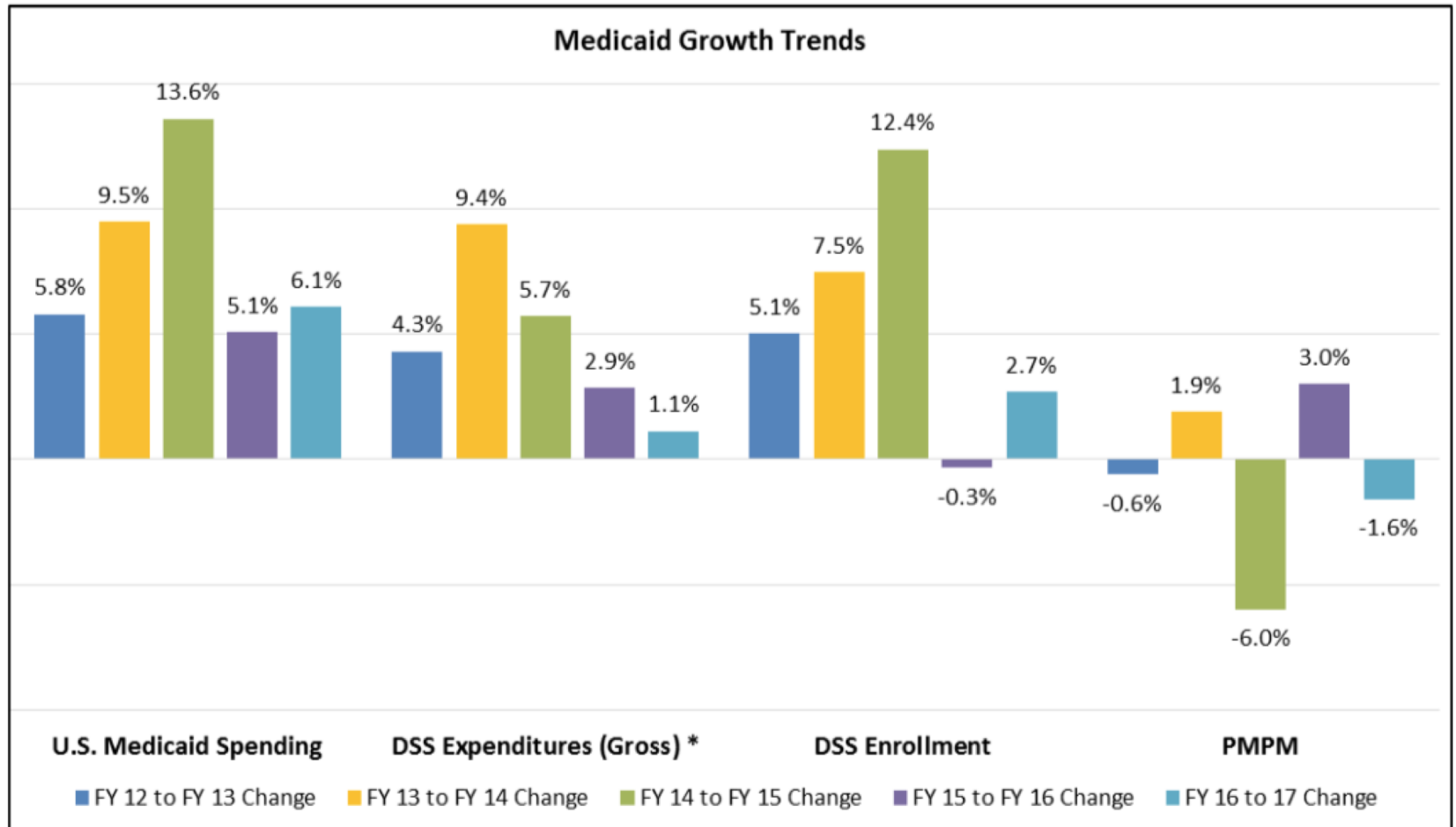













# Costs stable, enrollment up



# Costs stable, enrollment up



# Since switch to ASO

Connecticut Medicaid cost, quality and access to care			
Metric	Performance		Timeframe
Providers participating in Medicaid		Up 5,180 32% increase	Jan 2012 to June 2013
Person centered medical homes (PCMHs) -- providers		Up 243 35% increase	Q3 2012 to Q2 2013
PCMHs – clients in one		205,905 25% increase	Q3 2012 to Q2 2013
Hospital admissions		Down 3.2%	Q1 2012 to Q1 2013
Days in hospital		Down 5.0%	Q1 2012 to Q1 2013
Inpatient costs per member per month		Down 1.8%	Q1 2012 to Q1 2013
Cost per hospital admission		Down 2.7% or \$200 each	Q1 2012 to Q1 2013
ED visits		Down 3.2%	Q1 2012 to Q1 2013
Non-urgent ED visit costs		Down 11.7%	Q1 2012 to Q1 2013

# Performance now

- Provider participation continues to grow
  - PCPs up 7.5% last year
  - Specialists up 19.3%
- Members largely satisfied with care in the program
  - 91% among adults
  - 96% on behalf of children
- Vast majority able to get immediate access to care when needed
  - 93% of adults
  - 97% of children

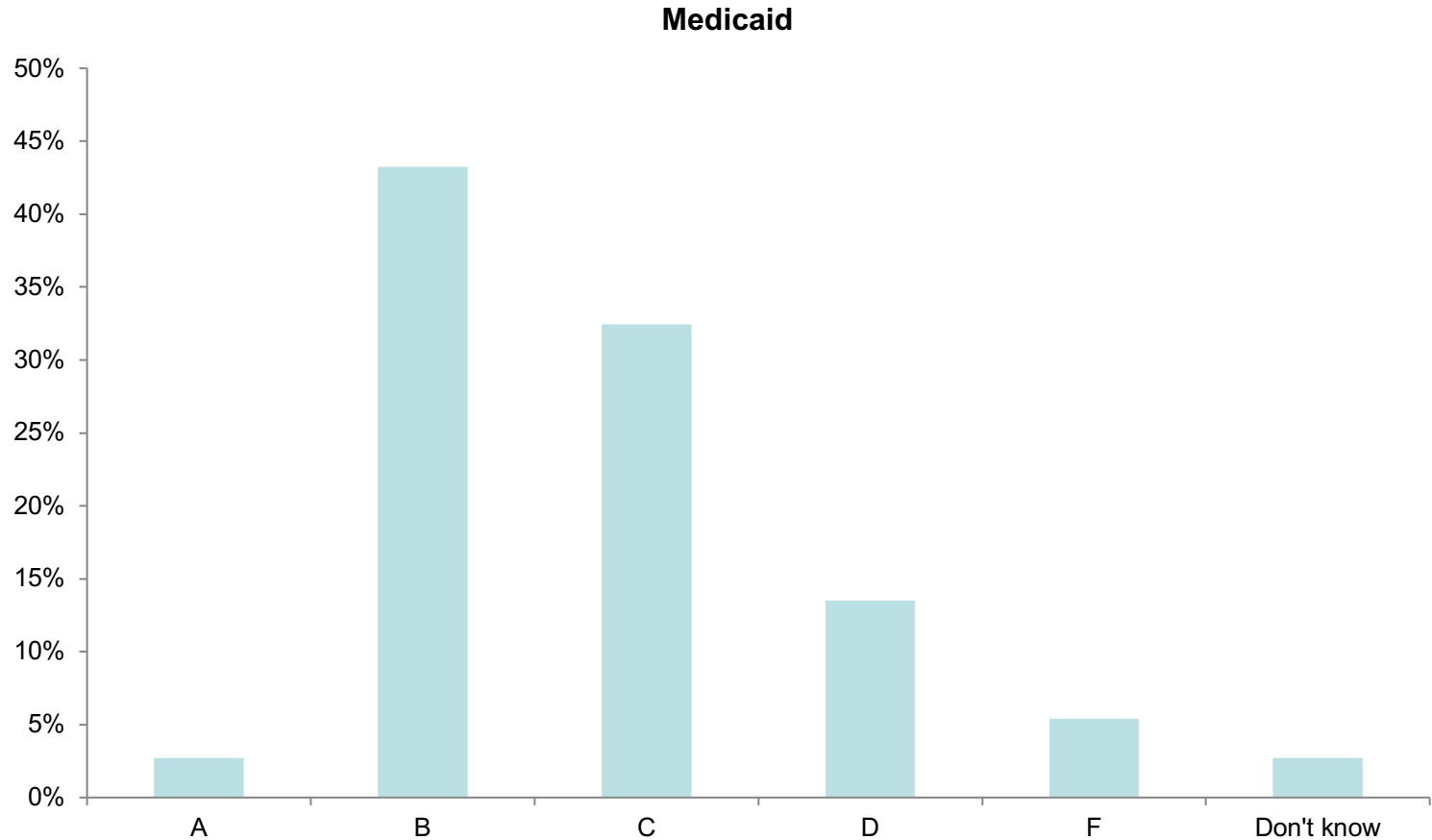
# PCMH-focused program

- Based on patient-centered medical home model
- Implemented in 30 other states
- Does not involve HMOs
- Now >100 PCMHs in the program
- Average \$141,000 per practice in extra funding

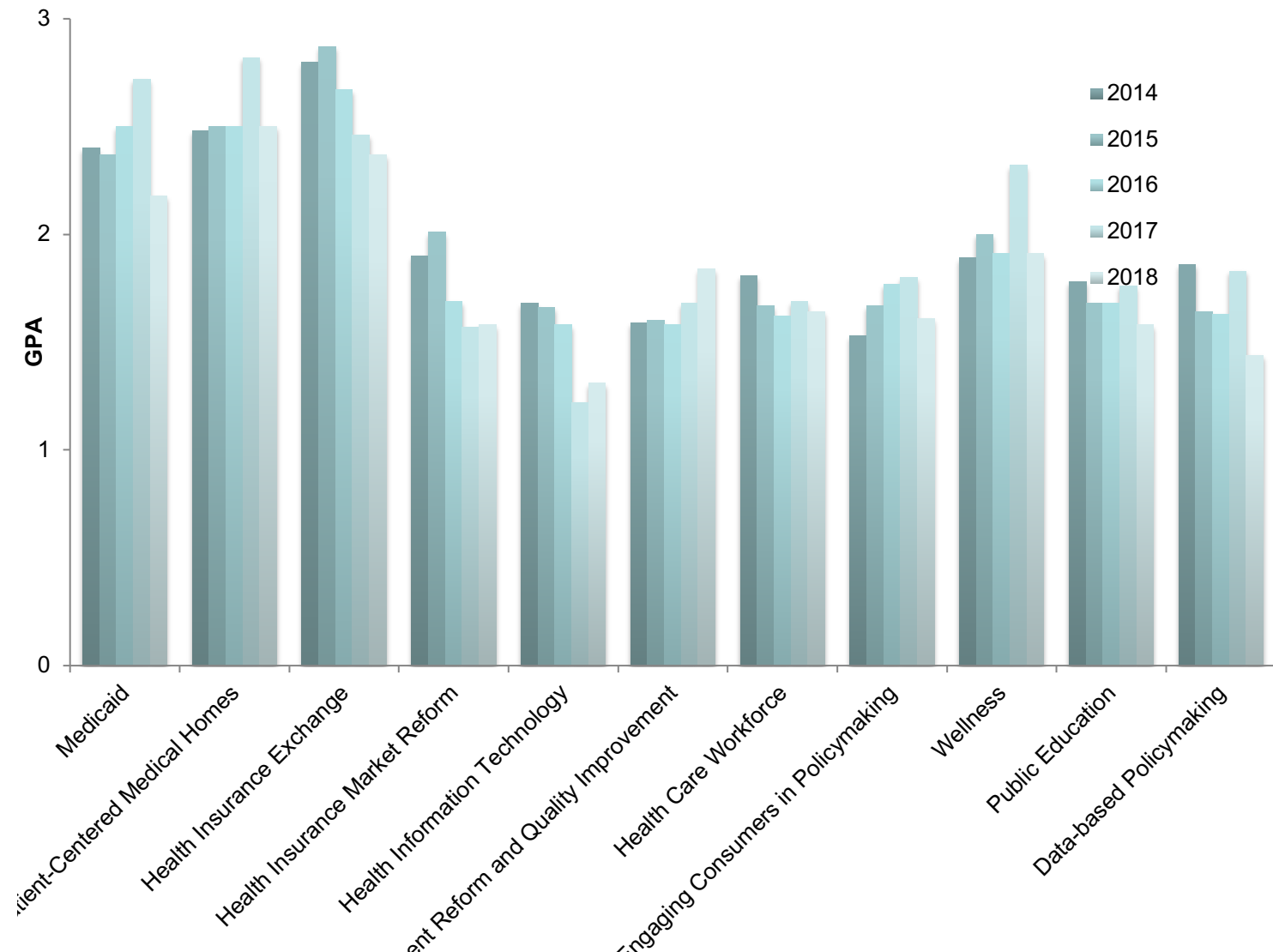
# How PCMH works

- PCP expected to provide all primary care services needed, plus
  - Referrals to specialists and tests, collect results and follow up with patient
  - Initial risk assessment and develop care plan with patient
  - Provide patient education and support to manage their own care
- PCPs can choose how many patients they will take responsibility for
- PCPs must be certified by NCQA
- Current payment – enhanced fees + P4P/quality

# CT thoughtleaders on Medicaid



# CT thoughtleaders on Medicaid





# Changing again, why?

- Very controversial
- Politics, shiny new toys
- Quality does need improving, especially at community health centers and hospitals
- Moving to Shared Savings model – PCMH Plus/+
  - Networks of providers
  - If can save \$\$ on total cost of care, they get half of that back
  - Large investments necessary
- Problems
  - We are making progress, fragile but moving ahead

# BIG Problems

- No evaluation – will add 200,000 more before have info on underservice or rising costs of first 100,000
- Consumer notice changed at last minute to accommodate ACOs
  - Now need a college education to read it
  - Surprise – very few opt-outs – used to justify program
- Implementation troubling – no tracking ACOs
- Lots on our plates to continue implementation and address higher enrollment
- **Very Very** political decision, not based on evidence or needs

# BIG Problems

- Serious concerns about underservice – esp in Medicaid
- Medicaid pays less, how to generate savings?
- Serious investment by providers required
  - No promises of sustainability
- This model ended up costing more in Medicare for many years, esp in CT
  - These “savings” payments are supposed to fund the program
- Quality monitoring is deeply inadequate and selective public reporting
- Secrecy -- not sharing data, secret meetings to implement
- Changed consumer notice so it's unreadable, no knowledge about right to opt-out

# What is CHIP?

- Created in 1997 with bi-partisan support
- Federal program to cover children at higher incomes than Medicaid
  - Subsidized premiums and cost sharing
  - Up to 300% FPL
- Federal subsidies higher than Medicaid
  - Varies by state
  - CT now getting >80% match
- States given flexibility in benefit package
  - CT used private plan, less generous than Medicaid
- States can charge families more than Medicaid
- HUSKY Part B in CT
- Congress has to reauthorize the program

# Federal Medicaid trend

- ???????
- Pushing work requirements
- Easing network adequacy standards
- Attempts to cap funding lost steam but still talking
  - Shifts costs onto states
  - Flexibility but with grossly inadequate funding
- Cuts to Prevention and Public Health Fund, Planned Parenthood, cost saving “innovations”, . . . .
- CHIP reauthorization lapsed at the end of September, but finally passed
  - 17,331 children in CT

# Trends

- State budget pressures led to cut 18,000 working parents last year, another 10,000 will lose it Jan. 1, 2019
- Provider rate cuts
- Medicaid enrollment stable (absent cuts) after sharp growth
  - Employer coverage dropping
  - Recession, lower incomes, more people qualify
- Medicaid finances – optimistic trend
  - Federal reimbursement unknown
  - Reforms working
- Quality improvements working, expanding
- HUGE elephants in the room – Federal action/cuts, CT's experimental payment reform plan